

**Nu Skin Enterprises, Inc.**  
**Balance Sheet Data**  
**Q3 2022 to Q3 2024**  
In thousands of US\$

	<b>Q3 2022</b>	<b>Q4 2022</b>	<b>Q1 2023</b>	<b>Q2 2023</b>	<b>Q3 2023</b>	<b>Q4 2023</b>	<b>Q1 2024</b>	<b>Q2 2024</b>	<b>Q3 2024</b>
<b>ASSETS</b>									
Current assets									
Cash & cash equivalents	294,136.0	264,725.0	229,941.0	235,554.0	233,314.0	256,057.0	212,532.0	224,250.0	227,751.0
Current investments	13,868.0	13,784.0	16,774.0	16,772.0	16,673.0	11,759.0	8,674.0	8,671.0	10,077.0
Accounts receivable	47,991.0	47,360.0	60,008.0	67,166.0	77,251.0	72,879.0	67,041.0	71,554.0	68,812.0
Inventory	327,481.0	346,183.0	366,537.0	372,250.0	291,103.0	279,978.0	265,100.0	243,994.0	247,789.0
Other current assets	94,366.0	87,816.0	100,302.0	100,833.0	82,781.0	81,198.0	93,913.0	105,937.0	98,942.0
Total current assets	777,842.0	759,868.0	773,562.0	792,575.0	701,122.0	701,871.0	647,260.0	654,406.0	653,371.0
Fixed Assets (net)	433,367.0	444,806.0	437,986.0	430,328.0	428,932.0	432,965.0	422,818.0	411,918.0	410,673.0
Right of Use Assets (net)	105,103.0	98,734.0	98,683.0	94,707.0	86,315.0	90,107.0	93,092.0	88,071.0	85,550.0
Goodwill & other intangible assets	275,175.0	273,133.0	271,143.0	342,088.0	338,441.0	336,077.0	332,701.0	188,349.0	185,151.0
Other assets (long term)	171,685.0	244,429.0	243,271.0	234,078.0	238,281.0	245,443.0	246,044.0	243,228.0	248,150.0
<b>Total assets</b>	<b>1,763,172.0</b>	<b>1,820,970.0</b>	<b>1,824,645.0</b>	<b>1,893,776.0</b>	<b>1,793,091.0</b>	<b>1,806,463.0</b>	<b>1,741,915.0</b>	<b>1,585,972.0</b>	<b>1,582,895.0</b>
<b>LIABILITIES AND STOCKHOLDER'S EQUITY</b>									
Current liabilities									
Accounts payable	41,620.0	53,963.0	49,494.0	49,529.0	48,583.0	43,505.0	32,237.0	36,305.0	32,736.0
Accrued expenses	281,418.0	280,280.0	275,774.0	255,510.0	245,432.0	260,366.0	247,068.0	242,288.0	246,615.0
Current portion of long-term debt	42,500.0	25,000.0	47,500.0	140,000.0	140,000.0	25,000.0	30,000.0	30,000.0	60,000.0
Total current liabilities	365,538.0	359,243.0	372,768.0	445,039.0	434,015.0	328,871.0	309,305.0	308,593.0	339,351.0
Lease Liability	78,053.0	76,540.0	78,776.0	74,487.0	68,208.0	70,943.0	74,198.0	70,318.0	68,351.0
Long-term debt	382,323.0	377,466.0	372,609.0	367,753.0	362,896.0	478,040.0	453,183.0	428,327.0	373,470.0
Other liabilities	95,324.0	110,425.0	107,522.0	111,152.0	105,785.0	106,640.0	95,023.0	92,570.0	94,848.0
<b>Total liabilities</b>	<b>921,238.0</b>	<b>923,674.0</b>	<b>931,675.0</b>	<b>998,431.0</b>	<b>970,904.0</b>	<b>984,494.0</b>	<b>931,709.0</b>	<b>899,808.0</b>	<b>876,020.0</b>
Stockholder's equity									
Capital Stock	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0
Additional paid-in capital	609,886.0	613,278.0	611,483.0	615,579.0	619,193.0	621,853.0	618,706.0	621,440.0	624,665.0
Treasury stock, at cost	(1,559,967.0)	(1,569,061.0)	(1,559,080.0)	(1,557,777.0)	(1,570,718.0)	(1,570,440.0)	(1,564,942.0)	(1,564,090.0)	(1,563,878.0)
Other comprehensive income / (loss)	(109,385.0)	(86,509.0)	(91,005.0)	(101,446.0)	(108,836.0)	(100,006.0)	(110,607.0)	(116,995.0)	(105,040.0)
Retained earnings	1,901,309.0	1,939,497.0	1,931,481.0	1,938,898.0	1,882,457.0	1,870,471.0	1,866,958.0	1,745,718.0	1,751,037.0
Total stockholder's equity	841,934.0	897,296.0	892,970.0	895,345.0	822,187.0	821,969.0	810,206.0	686,164.0	706,875.0
<b>Total liabilities &amp; equity</b>	<b>1,763,172.0</b>	<b>1,820,970.0</b>	<b>1,824,645.0</b>	<b>1,893,776.0</b>	<b>1,793,091.0</b>	<b>1,806,463.0</b>	<b>1,741,915.0</b>	<b>1,585,972.0</b>	<b>1,582,895.0</b>